

# REVENUE OPERATIONS SUPPORT

## CRM Management & Pipeline Tracking

- CRM Data Entry & Updates
- Pipeline Tracking & Reporting
- Opportunity Management
- Sales Activity Monitoring

## Lead Research & Data Enrichment

- Prospect Research
- Lead Qualification Support
- Contact Data Enrichment
- Target Account Identification

## Estimates & Proposal Support

- Proposal Preparation
- Pricing & Estimate Coordination
- Document Formatting & Review
- Client-ready Proposal Packages



## Workflow Coordination & Follow-ups

- Sales Task Coordination
- Follow-up Scheduling
- Meeting & Communication Tracking
- Internal Handoff Management

## Sales Process Optimization

- Data Accuracy & CRM Organization
- Streamlined Sales Workflows
- Improved Team Collaboration
- Efficient Opportunity Progression

Visit our website for more information  
or to schedule a conversation.

[www.boost-usa.com](http://www.boost-usa.com) 

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